



## **Walsh and Kirtland Community College Articulation Agreement**

### **Article I Agreement on Principle**

This Articulation Agreement ("Agreement") between Walsh and Kirtland Community College is intended to provide a smooth and seamless curriculum transition for Kirtland students who transfer to Walsh to earn a Bachelor's Degree.

### **Article II Agreement on Program Integrity**

Walsh and Kirtland enter into this Agreement as cooperating equal partners who will maintain the integrity of their separate programs

### **Article III Agreement on Program Articulation**

Walsh and Kirtland agree that any student who satisfies the admission requirements as outlined below may transfer all credits, to a maximum of 90 SCH, toward one of the following Bachelor's degrees at Walsh:

- Bachelor of Accountancy (BAC) degree;
- Bachelor of Business Administration (BBA) degree with majors in Finance, General Business, Management or Marketing;
- Bachelor of Science in Applied Management (BSAM) degree; or
- Bachelor of Science in Information Technology (BSIT) degree.

#### **Admission Requirements:**

BAC, BBA, and BSIT degrees

Complete an associate degree satisfying the Michigan Transfer Agreement (MTA) with a minimum entering cumulative grade point average of 2.000 on a 4.000 scale.

**OR**

Complete a minimum of 60 semester credit hours (SCH) of college level coursework with a grade of 2.000 or above in each course with a minimum cumulative grade point average of a 2.000. The 60 SCH must include: 30 SCH in general education course work, including one of the following: a course in intermediate

algebra, a course that satisfies MTA math requirements, a higher-level mathematics course or higher-level mathematics placement; **and** one course in English composition or written communications.

#### BSAM degree

Complete an associate of applied science degree with a minimum entering cumulative grade point average of 2.000 on a 4.000 scale.

The Bachelor's degree requirements for BAC, BBA, and BSIT students will be completed with the maximum transfer of 82 SCH in required business and general education credits and completion of a minimum of 45 SCH in residence at Walsh, for the graduation requirements of 127 SCH. The Bachelor's degree requirements for BSAM students will be completed with the maximum transfer of 90 SCH in required business and general education credits and completion of a minimum of 30 SCH in residence at Walsh, for graduation requirements of 120 SCH.

### **Article IV**

#### **Agreement on Student Support**

Walsh and Kirtland agree to track the progress and success of participants. Responsibility for this tracking rests with Walsh. Walsh will track and report on Kirtland students' transferring to Walsh.

Walsh will identify and annually (prior to August 1<sup>st</sup>) provide Kirtland with any systemic academic performance issue(s) experienced by Kirtland students, such as academic courses within the bachelor major/program that have prerequisites that are taken at Kirtland, resulting in an examination of the corresponding matter(s) by Kirtland parties.

Walsh provides concurrent enrollment with Kirtland once admission requirements as noted above have been met through the Walsh Now program. Concurrent enrollment is intended to encourage completion of the Associate Degree while allowing students to take courses towards their Bachelor's Degree. Walsh allows Kirtland transfer students to complete a Consortium Agreement for financial aid purposes.

**Concurrent Admission; Financial Aid.** Federal regulations generally require that students receive financial aid from only a single institution from which courses are taken during a given quarter or semester. If a College student attends both Kirtland and Walsh in a single semester, financial aid may be granted from only one institution unless the parties enter into a separate written consortium agreement to allocate and distribute financial aid between Kirtland and Walsh.

### **Article V**

#### **Agreement on Reverse Transfer**

Walsh does not require an associate degree for admission to the all undergraduate degrees however it is recommended that students complete an associate degree prior to enrolling at Walsh, through concurrent enrollment, or through the Reverse Transfer Agreement. The signatories to this Agreement commit to work collaboratively to enable eligible students to obtain an additional academic credential.

- Each signatory to this Agreement agrees to:
  - Appoint a contact person and liaison for the initiative.
  - Share student information in compliance with FERPA guidelines.

**Article VI**  
**Agreement on Communication**

To the extent permitted by applicable law, including the Family Educational Rights and Privacy Act ("FERPA"), 20 U.S.C. § 1232g, and its implementing regulations, 34 C.F.R. § 99.1 et seq., Kirtland Community College and Walsh will share data on student achievement to assess program effectiveness. Walsh and Kirtland agree to cooperate in communication with each other and with common and respective publics concerning the established relationships between the two institutions and established transfer relationships. Communication will include the development of various kinds of publications to inform those who might benefit from the opportunities provided by this Agreement. The appropriate faculty and staff in both institutions will share the information in this Agreement with interested and qualified students. Both institutions will provide academic advising to students and prospective students. Joint efforts in marketing the program and student recruiting will be pursued including listing this Agreement on each institution's respective websites.

Any marketing of the Agreement in print will be subject to the prior approval of both parties. Each institution will assume responsibility for appropriate marketing to reach their respective student and faculty populations.

Each party may provide on their website, a link to the partner institution's website.

Walsh and Kirtland further agree to communicate any concerning curriculum or policy change(s) (as soon as reasonably possible) which affect the agreed upon relationship between articulated programs at the respective institution. Both institutions reserve the right to amend or revise this Agreement. Any changes must be submitted in writing, agreed to and signed by authorized institutional parties.

Throughout the life of this Agreement, Walsh will track the progress and success of participants of this Agreement and annually provide the number of Kirtland students who have applied, enrolled and completed the aforementioned degree by program.

**Article VII**  
**Agreement on Maintenance and Review Body Procedures**

Each institution will appoint one or more administrators to act as agents for the implementation of this Agreement, and communicate changes to respective faculty members, counselors, and others to whom the information is pertinent. Responsibility for communication related to this Agreement will rest with the Associate Registrar at Kirtland and the Executive Director, Admissions and Enrollment Services for Walsh; or their designees.

If to Kirtland: Associate Registrar  
Kirtland Community College  
4800 W. 4 Mile Rd.  
Grayling, MI 49738

If to Walsh: Executive Director, Admissions and Enrollment Services  
Walsh  
3838 Livernois  
Troy, MI 48083

Course equivalents are reviewed annually in accordance with the academic catalogs at Walsh and Kirtland. Any changes, additions, or deletions of course equivalents will be communicated in writing to the appropriate Kirtland staff and faculty.

Walsh and Kirtland will continue to cooperate in the development of business and non-business associate degrees transferring into Walsh's bachelor degrees. Transfer guides will continue to be reviewed and developed by Kirtland and Walsh and will be subject to this Agreement.

#### **Article VIII Indemnification**

To the extent permitted by law, Walsh and Kirtland agree to indemnify and hold one another harmless from any and all claims initiated by student participants, their parents, survivors, or agents, arising from any negligent acts or omission on the part of either institution or any of their employees.

#### **Article IX Entire Agreement**

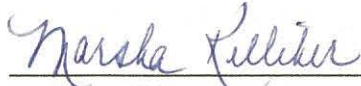
This Agreement constitutes the entire Agreement between the parties, and supersedes all prior discussions, Agreements, and understandings, whether verbal or in writing.

#### **Article X Amendment/Modification/or Termination Provision**

No amendment or modification to this Agreement will be effective unless it is in writing and agreed upon by both parties' authorized representatives. Either party may terminate this Agreement with or without cause, by providing the other party with thirty (30) day's prior written notice of termination. Should this Agreement be terminated, both parties agree to collaborate on establishing degree completion options for affected students and allow for completion of their bachelor's degree from Walsh within five years.

**Articulation Agreement  
between  
Walsh and Kirtland Community College**

**Walsh**

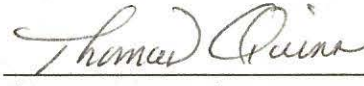


Marsha Kelliher, J.D., L.L.M.  
President and Chief Executive Officer



Michael Rinkus, D.B.A.  
Executive Vice President, Chief Academic Officer

**Kirtland Community College**



Thomas Quinn, Ed.D.  
President



Erine Wescoat, M.A.  
Director of Business & Information Systems

**Kirtland Community College:  
Associate in Business Administration (ABA)**

**Walsh:  
Bachelor Business Administration (BBA)**

- Bachelor of Business Administration Admission Requirements:
  - 60 semester credit hours with a grade of “C” or higher to include 30 semester credit hours of general education credits including one course in English composition/written communication and mathematics (intermediate algebra/satisfies the Michigan Transfer Agreement (MTA)) OR an associate degree satisfying MTA will meet this requirement and cumulative grade point average of 2.000.
- Walsh Now – earn ABA degree, concurrently enroll, and transfer up to **82** credit hours:
  - Financial aid and scholarship options available
  - Complete 45 semester credit hours in residence at Walsh

**Associate in Business Administration-** Minimum 60 credits

- General education courses satisfying MTA and/or Kirtland’s general education requirements satisfy Walsh’s general education requirements of 30 credits.
- Must be “C” or higher for credits to transfer to Walsh.
- Kirtland equivalents/general education credits may be met as part of ABA or taken as additional credits to transfer 82 credits.
- It is recommended students work closely with a Walsh advisor to maximize transfer credits and satisfy admission requirements.

**Bachelor of Business Administration:**

<b>Walsh</b>	<b>Kirtland Equivalent</b>
ACC 300: Financial Accounting	ACC 12100: Accounting Principles I <b>AND</b> ACC 12200: Accounting Principles II
ACC 310: Managerial Accounting	ACC 20500: Cost Accounting
BL 420: The Legal Environment of Business	BUS 21500: Business Law
COM 210: Principles of Business Communication	BUS 11600: Business Communication/Presentation
COM 320: Business Communication Methods	
COM 340: Professional Communication	
ECON 201: Principles of Economics I	ECO 20100: Principles of Economics - MACRO
ECON 202: Principles of Economics II	ECO 20200: Principles of Economics - MICRO
FIN 310: Financial Markets	
FIN 315: Financial Management	
IT 305: Business Computing Tools	CIS 10500: Introduction to Computers
IT 335: Business Driven Technology	
MGT 201: Principles of Management	BUS 21000: Principles of Management
MGT 303: Behavioral Management	
MGT 461: Business Strategy and Policy (Capstone)	
MKT 202 Principles of Marketing	MKT 20000: Principles of Marketing
QM 202: Statistical Methods for Business	MTH 20600: Statistics
QM 301: Statistical Inference for Management Dec	
Elective: Any 400-level course at Walsh	

**Major Courses: select one major from below \***

Finance	General Business	Human Resource Mgt	Management	Marketing
FIN 403	Students must complete a minimum of nine semester credit hours of 300 or 400 level allowable elective courses.	MGT 404 (BUS 24500)	MGT 404 (BUS 24500)	MKT 309
FIN 406		MGT 405	MGT 410	MKT 425
FIN 412		MGT 410	MGT 453	MKT 445
FIN 425		MGT 453	MGT 457	MKT 453
FIN/ECN Elective		MGT 457	MGT/MKT Elective	MKT Elective
FIN Elective	Additional electives needed to meet 127	MGT 462	MGT Elective	MKT Elective
FIN Elective		MGT 471	MGT Elective	MKT Elective

- A one-credit communications course may be required based on results of the Walsh Communication Assessment.
- Contact a Walsh enrollment consultant for assistance with transferability of courses at [admissions@walshcollege.edu](mailto:admissions@walshcollege.edu) or visit Walsh's website at [www.walshcollege.edu](http://www.walshcollege.edu).

\* Major course equivalents are in parenthesis. See Walsh advisor regarding residency.

**Kirtland Community College:  
Associate of Applied Science (AAS)**

**Walsh:  
Bachelor of Science in Applied  
Management (BSAM)**

- Bachelor of Science in Applied Management (BSAM) Admission Requirements:
  - An associate of applied science (AAS) degree and cumulative grade point average of 2.000.
- Walsh Now – earn AAS degree, concurrently enroll, and transfer up to **90** credit hours:
  - Financial aid and scholarship options available
  - Complete 30 semester credit hours in residence at Walsh

**Associate in Applied Science Degree** - Minimum 60 credits - Must be “C” or higher for credits to transfer to Walsh

**General Education Courses:**

- 30 credits of general education including one accounting and one business communication course
- Kirtland’s general education/MTA coursework satisfies Walsh’s general education credits.

<b>Kirtland Community College</b>	<b>Walsh</b>
ACC 12100: Accounting Principles 1	ACC 100: Small Business Accounting
BUS 11600: Business Communication/Presentation	COM 210: Principles of Business Communication
<b>Business Foundation Courses</b>	
CIS 10500: Introduction to Computers	IT 305: Business Computing Tools
BUS 21000: Principles of Management	MGT 201: Principles of Management
	MGT 303: Behavioral Management
MKT 20000: Principles of Marketing	MKT 202 Principles of Marketing
<b>Major Courses</b>	
	COM 320: Business Communication Methods
	MGT 402: Business Ethics and Legal Issues
	MGT 403: Introduction to Financial Management
BUS 24500: Human Resource Management	MGT 404: Human Resource Management
	MGT 453: Organizational Leadership
	MGT 454: Project Management
	MGT 464: Strategic Management for Small Business
	MGT 465: Supply Chain Management
	MGT 469: Applied Management Capstone
	TAX 490: Small Business Tax Issues

- A one-credit communications course may be required based on results of the Walsh Communication Assessment.
- Contact a Walsh enrollment consultant for assistance with transferability of courses at [admissions@walshcollege.edu](mailto:admissions@walshcollege.edu) or visit Walsh’s website at [www.walshcollege.edu](http://www.walshcollege.edu).